

CY26 BECOMING  
YOUR BUYER  
OF CHOICE



## CY26: New Contract Launched for SunRice Growers

We understand the pressure many of you are facing due to current lower water allocations and seasonal conditions. While we recognise the forecast is still for average to wet rainfall in most catchment areas, it's now clear that this year will be drier than expected at the start of the planting window.

At our CY26 season launch, we committed to monitoring the growing season closely. In light of current conditions, we're introducing an updated offer for CY26. In this offer we are bringing forward some of the initiatives we identified for future crop years and also introducing a suite of new initiatives to help with your decision making process to grow rice for SunRice this year. This offer is a new fixed price contract offer for CY26 and the previous contract and pool offer has now been closed.

### 1. New Fixed Price Contract Offer



**\$500/T for Matilda\* (V071)**  
that achieves a quality score of 8.5

#### What do you need to know?

- The previous CY26 fixed price contract and pool offer has now been closed.
- Opening on 18 September 2025, our new one-year contract will be offered on a first come, first served basis.
- There's now the ability for growers to earn more or less based on quality scores, as outlined below – something many of you have been asking for.
- The Wash Out Clause for the new contract will be similar to the one used during our last dry year:
  - Growers will be required to deliver at least 75% of the three-year Regional Variety Average yield of Matilda (V071) multiplied by the hectares.
  - The wash out fee will be \$500/T multiplied by the volume shortfall below 75%.
- SunRice reserves the right to close the contract offer at its discretion.
- See the sample contract in the Grower Portal or contact Grower Services for full Terms and Conditions from 18 September 2025 onwards.
- Once you're ready, you can apply through your Grower Portal or Grower Services. We're here to help.

\* Fixed price contracts will also apply for specialty varieties.

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### 2. New Quality Incentives

| PaddyVision®<br>Quality Score | CY26 Pricing<br>\$/T | PaddyVision®<br>Quality Score | CY26 Pricing<br>\$/T |
|-------------------------------|----------------------|-------------------------------|----------------------|
| 9.5+                          | <b>\$542</b>         | 6.0                           | <b>\$395</b>         |
| 9.0                           | <b>\$521</b>         | 5.5                           | <b>\$374</b>         |
| 8.5                           | <b>\$500</b>         | 5.0                           | <b>\$353</b>         |
| 8.0                           | <b>\$479</b>         | 4.5                           | <b>\$332</b>         |
| 7.5                           | <b>\$458</b>         | 4.0                           | <b>\$311</b>         |
| 7.0                           | <b>\$437</b>         | 3.5                           | <b>\$290</b>         |
| 6.5                           | <b>\$416</b>         | 3.0                           | <b>\$269</b>         |

For specialty  
varieties  
please see Q16

#### What do you need to know?

- New quality incentives will now operate for CY26 based on PaddyVision® Quality Scores.
- Rather than SunRice comparing your crop quality with 'industry averages', you'll now be paid directly in line with the PaddyVision® Quality Score for each load you deliver.
- Paddy Quality Scores are aligned to milling yields to help optimise your paddy prices and operational efficiencies. You will notice this year we are moving to PaddyVision® Quality Scores with a scale of 0.5. This re-scaled classification better reflects how AGS and SunRice use PaddyVision® data for storage and milling.
- SunRice will be offering support to growers to maximise quality throughout the growing period, in line with our 10-15-500 partnership approach. What is our 10-15-500 strategy? Find out more [here](#).
- The Rice Extension team and the Rice Management Dashboard are available to help you optimise the quality of your crop to achieve higher paddy returns. The Rice Management Dashboard uses satellite imagery and AI to help you make informed management decisions. If you haven't signed up to the Rice Management Dashboard, now is the time! In addition to using these available tools, we also encourage you to consult your agronomist to assist with improving on-farm practices and Quality Scores.
- There are no changes to Trash discounts for CY26.

How can I optimise my quality scores? Find out more [here](#).

How does PaddyVision® work? Find out more [here](#).

### 3. Future Incentive Payment



**\$40/T**

when a more normal production year occurs\*

#### What do you need to know?

- The Future Incentive Payment will be offered on a first come, first served basis. **SunRice reserves the right to cease issuing contracts and to cease offering the Future Incentive Payment for CY26 at its discretion.**
- To be eligible to receive a Future Incentive Payment of \$40 for every tonne delivered by you in CY26 you will need to deliver the equivalent volume in the next normal production year, which is the first crop year after CY26 in which paddy delivered to SunRice is at or above 400,000 tonnes (**first normal production year**).

\* Paddy delivered to SunRice is at or above 400,000 tonnes in a crop year

For example, if you deliver 1,000T in CY26 and then:

- also deliver 1,000T in the first normal production year, where volume delivered to SunRice is at or above 400,000 tonnes, you will receive a \$40,000 Future Incentive Payment at the time of harvest in the first normal production year.
- only deliver 700T in the first normal production year, you will only receive \$40/T on that 700T delivered, which would result in a \$28,000 payment being made. The difference of \$12,000 cannot be carried over into another crop year and will be forfeited.
- deliver 2000T in the first normal production year, the Future Incentive Payment will be capped at \$40,000 in line with the volume grown in CY26.
- The Future Incentive Payment will be paid to growers at the time of harvest in the first normal production year. If you do not deliver any volume in the first normal production year then any Future Incentive Payment will be forfeited.
- Your Future Incentive Payment will be paid as part of the pool, in the first normal production year where volumes delivered to SunRice are at or above 400,000 tonnes.

### 4. Extended GrowRice Credit Facility



**\$2,500/Ha**

to approved growers

#### What do you need to know?

- To help fund crop inputs, GrowRice credit facility has been extended from \$2,000 to \$2,500 per hectare for approved growers.
- This easy-to-access and competitive financing can help approved growers manage input costs, including water, fertiliser and pesticides, across your production season.
- Eligibility criteria remain the same. You must have:
  - Supplied rice to SunRice in the CY23, CY24 or CY25 harvest;
  - Achieved at least 75% of the regional average yield for the varieties grown in the years of delivery; and
  - Entered into a contract to grow rice for SunRice in CY26.
- Contact Grower Services for more information on how to apply.

### 5. Early Contract Access



**First option**

on future season contracts

#### What do you need to know?

- If you grow for SunRice in CY26, you'll have priority access to contracts for the following two seasons. That means you will have the option to enter into a fixed price contract and/or pool, before they are made available to the broader growing community.
- This early contract access is applicable to all contracts offered in CY27 and CY28 (if any).

# CY26: Questions & Answers for Growers

The following questions and answers are designed to assist you to better understand our offer outlined above. Our Grower Services team is here to help you every step of the way, from variety selection and planting support, to understanding PaddyVision® Quality Scores and applying for contracts. It's all part of our commitment to becoming your buyer of choice.

## 1. Why is SunRice making this offer now?

At our CY26 season launch we advised that we'd monitor conditions leading up to planting with a view to offering additional contracts. In light of water allocations and the seasonal outlook, we are introducing a suite of initiatives to help with your decision making process to grow rice for SunRice this year.

## 2. What does that mean for the pool and current fixed price contract?

The previous CY26 contract offer and pool offer has now been closed.

## 3. What tonnages are you seeking?

We want you to grow rice for us. Our desired tonnages haven't changed. We're looking for a consistent supply of high quality paddy from our Riverina growers.

## 4. How was the pricing for the fixed price contract determined?

The revised fixed price contract on offer was calculated taking into account a range of factors, including current water allocations and pricing for our growers; as well as foreign exchange, global rice pricing and the geopolitical context, which influence the prices we can achieve for Riverina rice.

## 5. How do the quality aligned paddy prices work?

Your paddy payment for each load delivered to AGS will now be aligned to your PaddyVision® Quality Score, as shown in the table at question 16. This now gives you the ability to influence the amount you get paid based on the quality you deliver.

You will notice this year we are moving to PaddyVision® Quality Scores with a scale of 0.5. This re-scaled classification better reflects how AGS and SunRice use PaddyVision® data for storage and milling.

## 6. How does PaddyVision® align to wholegrain mill out yields?

Underpinning the new quality incentives is accuracy for wholegrain milling yield from PaddyVision® measurements. We have been using and calibrating PaddyVision® over the last four years and have validated it for use in delivering Quality Scores for the CY26 season.

## 7. What if I don't achieve a PaddyVision® Quality Score of 8.5?

You'll receive payment for the aligned PaddyVision® Quality Score for each load, as set out in question 16. For example:

- If you deliver a load with a PaddyVision® Quality Score of 7.5, you'll be paid \$458/T for that load.
- If you deliver a load with a PaddyVision® Quality Score of or above 9.5, you'll be paid \$542/T for that load.

## 8. When will I know what I'll be paid via PaddyVision®?

You'll receive a PaddyVision® Quality Score almost immediately after delivering a load to your AGS depot. It will also be available in your Grower Portal.

## 9. What does that mean for current quality specifications in the CY26 Grower Handbook?

All quality specifications outlined in 10.3 of the CY26 Growers Handbook will remain the same, with the exception of the PaddyVision® Quality Score.

## 10. What can I do to improve my quality score?

Grain quality scores can vary depending on crop management decisions. Irrespective of climatic conditions, we see high quality scores each season, which are attributed to best management practices such as sowing on time and draining and harvesting your crop on time. The uptake of the Rice Extension program and Rice Management Dashboard\* has made a significant impact on grain quality for growers using these tools consistently to inform on-farm decision making. You can read more about how to improve your quality score [here](#). Please also consult with your agronomist, who can help you optimise the quality score for your farm.

\* We understand farming conditions vary across areas and regions. In addition to using the Rice Management Dashboard, we encourage you to speak to your agronomist about preparation for the season ahead.

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### 11. What's the Wash Out Clause for the new fixed term contract?

Growers will be required to deliver at least 75% of the three-year Regional Variety Average yield of that variety multiplied by the hectares. The wash out fee will be \$500/T multiplied by the volume shortfall below 75%. For example, using a Matilda (V071) Crop, where:

- You place a seed order for 100 hectares of Matilda (V071), which has a three-year regional variety average of 11.8 T/Ha.
- The minimum delivery required is 885T (100Ha x 11.8T/Ha x 75%).
- If you deliver only 500T, your Wash Out Fee will be \$192,500 (385T x \$500/T).

### 12. At what point will you close off the new fixed price contract?

At the moment there's no cap on volumes for our new fixed price contract offer. We will continue to closely monitor seasonal and market conditions and reserve the right to close this fixed price contract offer at any time at SunRice's discretion.

### 13. How does the Future Incentive Payment work?

If you deliver for SunRice in CY26, you will be eligible to receive a Future Incentive Payment of \$40/T on the volume delivered provided you deliver the same volume in the next normal production year which is up to your actual volume delivered in CY26. This will be paid in the next normal production year, defined as a year which is at or above 400,000 tonnes delivered to SunRice.

To be eligible to receive the Future Incentive Payment you will need to deliver the equivalent volume that you produced in CY26 in the first normal production year. If you do not deliver the equivalent volume you will receive a lower Future Incentive Payment (if the volume is below CY26) and the balance will be forfeited. If you deliver above the CY26 volume the Future Incentive Payment will be capped at the tonnage you delivered in CY26.

For example:

If you deliver 1000T in CY26 and also deliver the same volume in the first normal production year you will be eligible to receive a Future Incentive Payment of \$40,000 (\$40 x 1000T).

If you deliver 1000T in CY26 but only deliver 700T in the first normal production year then you will receive a Future Incentive Payment of \$28,000 (\$40 x 700T). The \$12,000 difference in payment cannot be carried over to a future crop year and will be forfeited as the volume delivered wasn't in line with CY26.

If you deliver 1000T in CY26 and choose to deliver 1500T in the first normal production year, your payment will be capped at \$40,000 as the Future Incentive Payment is only payable on the volume delivered in CY26.

### 14. When and how will I be paid my Future Incentive Payment?

This payment is in addition to your paddy price and will be payable at the time of harvest in the first normal production year. The Future Incentive Payment to CY26 growers will be paid from the pool for that relevant crop year.

### 15. Do I have to grow in the 400,000+ crop year to receive my first Future Incentive Payment?

Yes. You have to deliver the same volume delivered in CY26 to receive the full payment you are eligible for. If you do not grow in the first normal production year, your Future Incentive Payment is automatically forfeited.

### 16. How will specialty variety premiums work?

For CY26, the price payable per tonne for specialty varieties is set out below and depends on the variety and the PaddyVision® Quality Score and is inclusive of the specialty variety premium.

| PaddyVision® Quality Score | Matilda (V071) | Sherpa | Langi | Topaz | Opus  | Koshihikari | Doongara | Illabong |
|----------------------------|----------------|--------|-------|-------|-------|-------------|----------|----------|
| 9.5+                       | \$542          | \$542  | \$652 | \$671 | \$634 | \$826       | \$627    | \$734    |
| 9.0                        | \$521          | \$521  | \$631 | \$650 | \$613 | \$805       | \$606    | \$683    |
| 8.5                        | \$500          | \$500  | \$610 | \$629 | \$592 | \$784       | \$585    | \$632    |
| 8.0                        | \$479          | \$479  | \$589 | \$608 | \$571 | \$763       | \$564    | \$581    |
| 7.5                        | \$458          | \$458  | \$568 | \$587 | \$550 | \$742       | \$543    | \$530    |
| 7.0                        | \$437          | \$437  | \$547 | \$566 | \$529 | \$721       | \$522    | \$509    |
| 6.5                        | \$416          | \$416  | \$526 | \$545 | \$508 | \$700       | \$501    | \$518    |
| 6.0                        | \$395          | \$395  | \$505 | \$524 | \$487 | \$679       | \$480    | \$497    |
| 5.5                        | \$374          | \$374  | \$484 | \$503 | \$466 | \$658       | \$459    | \$476    |
| 5.0                        | \$353          | \$353  | \$463 | \$482 | \$445 | \$637       | \$438    | \$455    |
| 4.5                        | \$332          | \$332  | \$442 | \$461 | \$424 | \$616       | \$417    | \$434    |
| 4.0                        | \$311          | \$311  | \$421 | \$440 | \$403 | \$595       | \$396    | \$413    |
| 3.5                        | \$290          | \$290  | \$400 | \$419 | \$382 | \$574       | \$375    | \$392    |
| 3.0                        | \$269          | \$269  | \$379 | \$398 | \$361 | \$553       | \$354    | \$371    |

- Some varieties have different scales for quality scores due to their varietal characteristics. The variation in quality scores ensures that regardless of what variety is grown you have the same opportunity to achieve a like for like premium.

### 17. How do I apply for the \$2,500/Ha in GrowRice Funding?

Contact Grower Services to discuss your eligibility, terms and conditions and the application process. We're here to help.

### 18. What kind of exclusive access will I have to season contracts and/or pools?

If you grow for SunRice in CY26, you'll have early access to future season contracts and/or pool for the following two seasons (CY27 and CY28). That means first option to access a fixed price contract and/or pool before they are made available to the broader growing community.

### 19. What is the 10-15-500 Strategy?

As shared at grower events over the last five months, our 10-15-500 Strategy (being 10ML/Ha, 15T/Ha and \$500/T) is a partnership approach to working together to lift profitability of rice growing in the Riverina to help underpin a long-term viable industry. It centres on four pillars – research and development; grower awareness and adoption; contracting, financing and technology; along with SunRice insights, sales and marketing to deliver on this. You can read more about the 10-15-500 strategy in your CY26 Growers' Handbook (see pages 10-11) or this [link](#).

### Questions?

Our team at Grower Services is ready to take your call and answer any questions you may have about our CY26 offer and contracts. Call **1800 654 557** or email [growerservices@sunrice.com.au](mailto:growerservices@sunrice.com.au)